



REQUEST FOR EXPRESSIONS OF INTEREST (INDIVIDUAL NATIONAL CONSULTANCY)

Country: *Multinational – Intergovernmental Authority on Development (IGAD)
(South Sudan and Djibouti)*

Project Name: **Entrepreneurship and Innovation Development for Fragility Reduction (EIDFR).**

Financing Agreement Reference: 5900155018152

Project ID No.: P-Z1-IA0-033

Issued: October 11, 2024.

1. The Intergovernmental Authority on Development (IGAD) through funding by the African Development Bank is implementing the **Entrepreneurship and Innovation Development for Fragility Reduction (EIDFR)** Project and hereby intends to apply part of the grant to procure Consultancy Services to provide Bootcamp training of youth innovators (entrepreneurs) in Djibouti and South Sudan respectively. EIDFR Project is implemented through the IGAD Center for Pastoral Areas and Livestock Development (ICPALD), a specialized institution within IGAD.
2. The proposed consultancy aims to equip youth innovators (entrepreneurs) with entrepreneurial mindset and relevant skills to successfully launch and grow their businesses. The Bootcamp will be provided to about 40 youth innovators per focal country to enable them to refine their ideas and pitch during the second-stage selection.
3. **The scope of assignment includes;**
 - (i) Develop a curriculum for Bootcamp training that includes but is not limited to the following;
 - Introduction to entrepreneurship-*characteristics of successful entrepreneurs.*
 - Identifying opportunities-*Idea generation, market research, identifying unmet needs.*
 - Business models and value proposition-*creating a business model canvas and defining a unique value proposition.*
 - Costing and Budgeting.
 - Legal considerations-*legal structure guiding business in the country i.e. Djibouti or South Sudan.*
 - Funding-*Funding options, pitching and attracting investors.*
 - (ii) Train the innovators using a combination of lectures/discussions/presentations/case studies.
 - (iii) Conduct pre- and post-evaluation of the trainees.
 - (iv) Compile and submit a training report to ICPALD.

4. The IGAD Centre for Pastoral Areas and Livestock Development (CPALD) therefore invites qualified individual national consultants to express their interest in providing these services. [Click here to see the ToR.](#)
5. Eligibility criteria, establishment of the short-list and the selection procedure shall be in accordance with the African Development Bank's "**Rules and Procedures for the use of Consultants**" dated October 2015 which is available on the Bank's website at <http://www.afdb.org>.
6. The assignment will be implemented in **10 working days and completed within 20 days upon signing the contract.**
7. The assignment will be undertaken under overall guidance of the EIDFR Project Coordinator, whereas the routine supervision will be provided by the National Focal Person (NFP) in the respective country.
8. The Consultants' Expression of Interest shall be evaluated based on the following criteria as reflected in their proposal/resume.

Criteria	Maximum points
1. Education: At least a master's degree in Entrepreneurship, Business Administration, Agriculture Economics or Economics etc.	25
2. Minimum 5 years of experience related to entrepreneurship training, business development services (BDS), working with start-ups etc.	35
3. Proven experience of undertaking similar assignments in the target country-regional experience and exposure will be an added advantage.	30
4. Knowledge of IGAD region in relation to entrepreneurship and innovation.	10
Total	100

9. Applications shall be made in English and French Language for South Sudan and Djibouti respectively.
10. This call for EOI is open to Individual Consultants **ONLY**. Therefore, the key documents for submission shall include an application letter and resume (max 6 pages) highlighting key qualifications and experience relevant to the assignment.
11. Further information can be obtained by contacting the address below during working hours (8:00am-5:00pm; East Africa Time) between Monday and Friday excluding public holidays.
12. Expressions of interest shall be submitted through email **ONLY** by **31st October 2024 at Mid-Night, (GMT+3)**. The subject line should be clearly marked '**Consultancy Services for Bootcamp training of entrepreneurs in Djibouti and South Sudan.**' Please indicate if the application is for Djibouti or South Sudan as appropriate.

Please address the email to: **Dr. Dereje Wakjira, Director-ICPALD**

Email: icpaldprocurement@igad.int

CC to: Asbel Ruto (Asbel.Rutto@igad.int)

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