



Terms of Reference

Training on Entrepreneurship with a focus on livestock and livestock products in the IGAD region

Background

Livestock production has been the backbone of the IGAD regional economy for many centuries. It is the most important source of food and income for the predominantly rural population, as well as a source of hard currency due to export of live animals and livestock products. It is the major source of household wealth and supply products that include milk, meat and by-products such as hides and skins, manure and transport among others.

According to data on unemployment in the region, there are a lot of youths unemployed and jobless. For example, youth unemployment in Kenya is 40%. Some of the major reasons for high unemployment include: inadequate business skills, lack of regulatory frameworks and sustained administrative support as well as lack of access to finance.

IGAD Center for Pastoral Areas and Livestock Development (ICPALD) in collaboration with FAO is planning to provide training to youths involved in livestock and stakeholders on Livestock entrepreneurship along the value chain. The successful incumbent will develop a relevant training manual and provide the training for those identified by ICPALD in collaboration with the beneficiary member states

Specific objectives

- Undertake desk review of existing literature on entrepreneurship and successful examples to be shared and scaled up
- The training course covers key areas such as Business management skills; idea generation, Teamwork and leadership skills; Communication and listening; Customer service skills; marketing, Financial skills, and Analytical and problem-innovative solving skills; among others.
- Undertake training for selected technical staff (public and private sectors) in each of two IGAD countries using the developed modules
- Prepare and submit final training modules and training reports

Consultancy Duration and Fees

The consultancy shall commence within 5 (five) days of signing the contract with IGAD/ICPALD. The consultancy period is fixed at a maximum of 20 person-day spread over a period of 2 months.

Requirements

Academic qualifications

Master's degree or above in business development; entrepreneurship; economics, international trade or any other related field.

Work Experience and Competencies

- At least 10 years work experience in training and mentorship on livestock entrepreneurship

- Experience on livestock trade
- Proven analytical skill and statistical data analysis

Other Experience/ Knowledge / Skills

- Demonstrable prior experience in conducting business development
- Experience in partnership development and financing.
- Excellent leadership, organizational and time management skills
- Excellent communication skills including in presentations, report writing and research
- Excellent spoken and written English

Reporting Requirement

- The consultant will work closely with ICPALD's Livestock technical lead and report to the Director of ICPALD,
- The consultant will provide the final report accompanied by electronic copies, raw data and images

Payment Schedule

Output/ activity completed	Payment in percent of the contract amount	Estimated date of completion
Signing of contract and approved inception report	-	Inception report within 7 days of signing the contract
Draft training manual accepted by the ICPALD	40%	Draft manual within one month of start of the assignment
Final draft report accepted by ICPALD	60%	After providing of training and submission of the final training manual and training report

Taxes

The consultant will be responsible for remitting his/her own taxes.

Insurance Cover

The consultant will be responsible for his/her own medical and life insurance cover for the duration of the assignment.

How to apply

Interested candidates should submit their applications accompanied by a detailed CV, copies of both academic and professional certificates; with referees and their interest and ability to undertake this assignment to beverlyne.nyanchera@igad.int; cc: procurement@igad.int.

All applications should be received not later than April 21, 2022